



Noel

The Leadership Circle Profile Report

The Leadership Circle Profile Report

Noel

2/13/2012

Average Response on a 5 point scale

| | Self-Evaluation | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|--------------------------|-----------------|------------|-------------|------|-------|----------------|-------|
| Relating | 4.01 | 3.75 | - | - | - | 3.53 | 4.13 |
| Self-Awareness | 4.13 | 3.89 | - | - | - | 3.79 | 4.16 |
| Authenticity | 4.38 | 3.82 | - | - | - | 3.69 | 4.11 |
| Systems Awareness | 3.62 | 3.56 | - | - | - | 3.22 | 4.16 |
| Achieving | 4.00 | 3.59 | - | - | - | 3.30 | 4.23 |
| Controlling | 2.09 | 2.38 | - | - | - | 2.30 | 2.44 |
| Protecting | 1.57 | 1.92 | - | - | - | 1.85 | 2.00 |
| Complying | 1.86 | 2.69 | - | - | - | 2.69 | 2.56 |
| Leadership Effectiveness | 4.00 | 3.68 | - | - | - | 3.42 | 4.23 |
| Number of Assessors | 1 | 10 | 0 | 0 | 1 | 6 | 3 |

The Leadership Circle Profile Report

Noel

2/13/2012

Percentile Scores: Comparison to the Norm Group

| | Self-Evaluation | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|----------------------------------|-----------------|------------|-------------|------|-------|----------------|-------|
| Relating | 54 % | 27 % | - | - | - | 16 % | 54 % |
| Self-Awareness | 79 % | 43 % | - | - | - | 32 % | 66 % |
| Authenticity | 74 % | 11 % | - | - | - | 10 % | 33 % |
| Systems Awareness | 37 % | 18 % | - | - | - | 8 % | 71 % |
| Achieving | 57 % | 9 % | - | - | - | 5 % | 58 % |
| Controlling | 15 % | 49 % | - | - | - | 41 % | 59 % |
| Protecting | 10 % | 54 % | - | - | - | 51 % | 68 % |
| Complying | 13 % | 95 % | - | - | - | 92 % | 86 % |
| Reactive-Creative Scale | 87 % | 21 % | - | - | - | 18 % | 42 % |
| Relationship-Task Balance | 92 % | 22 % | - | - | - | 17 % | 98 % |
| Leadership Potential Utilization | 93 % | 19 % | - | - | - | 16 % | 58 % |
| Leadership Effectiveness | 77 % | 21 % | - | - | - | 12 % | 54 % |
| Number of Assessors | 1 | 10 | 0 | 0 | 1 | 6 | 3 |

THE LEADERSHIP CIRCLE PROFILE RESULTS

Creative Dimensions

| Noel 2/13/2012 | Creative Dimensions | | | | | Direct Reports 6 | Other 3 |
|-----------------------------------|---------------------|------------------|------------------|-----------|------------|------------------------|-------------|
| | Self 1 | Evaluators 10 | Boss's Boss 0 | Boss 0 | Peers 1 | | |
| Relating | 54 % | 27 % | - | - | - | 16 % | 54 % |
| Average Response | 4.01 | 3.75 | - | - | - | 3.53 | 4.13 |
| Caring Connection | 87 % | 40 % | - | - | - | 38 % | 39 % |
| Average Response | 4.50 | 3.84 | - | - | - | 3.79 | 3.91 |
| Fosters Team Play | 48 % | 26 % | - | - | - | 13 % | 69 % |
| Average Response | 4.00 | 3.79 | - | - | - | 3.45 | 4.40 |
| Collaborator | 54 % | 33 % | - | - | - | 23 % | 53 % |
| Average Response | 4.00 | 3.85 | - | - | - | 3.70 | 4.15 |
| Mentoring & Developing | 16 % | 15 % | - | - | - | 6 % | 70 % |
| Average Response | 3.42 | 3.53 | - | - | - | 3.03 | 4.34 |
| Interpersonal Intelligence | 64 % | 30 % | - | - | - | 25 % | 35 % |
| Average Response | 4.09 | 3.75 | - | - | - | 3.65 | 3.87 |
| Self-Awareness | 79 % | 43 % | - | - | - | 32 % | 66 % |
| Average Response | 4.13 | 3.89 | - | - | - | 3.79 | 4.16 |
| Selfless Leader | 64 % | 21 % | - | - | - | 18 % | 41 % |
| Average Response | 3.97 | 3.63 | - | - | - | 3.46 | 3.93 |
| Balance | 83 % | 73 % | - | - | - | 71 % | 72 % |
| Average Response | 4.00 | 4.00 | - | - | - | 4.05 | 4.06 |
| Composure | 74 % | 61 % | - | - | - | 51 % | 59 % |
| Average Response | 4.22 | 4.10 | - | - | - | 4.08 | 4.20 |
| Personal Learner | 64 % | 25 % | - | - | - | 16 % | 76 % |
| Average Response | 4.29 | 3.88 | - | - | - | 3.68 | 4.42 |
| Authenticity | 74 % | 11 % | - | - | - | 10 % | 33 % |
| Average Response | 4.38 | 3.82 | - | - | - | 3.69 | 4.11 |
| Integrity | 49 % | 16 % | - | - | - | 14 % | 41 % |
| Average Response | 4.31 | 4.04 | - | - | - | 3.92 | 4.33 |
| Courageous Authenticity | 86 % | 12 % | - | - | - | 11 % | 22 % |
| Average Response | 4.49 | 3.49 | - | - | - | 3.38 | 3.64 |

Questions Related to Each Dimension

Creative Dimensions

Relating

| | |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Caring Connection | <ul style="list-style-type: none">I connect deeply with others.I am compassionate.I form warm and caring relationships. |
| Fosters Team Play | <ul style="list-style-type: none">I create a positive climate that supports people doing their best.I promote high levels of teamwork through my leadership style.I share leadership. |
| Collaborator | <ul style="list-style-type: none">I negotiate for the best interest of both parties.I work to find common ground.I create common ground for agreement. |
| Mentoring & Developing | <ul style="list-style-type: none">I help direct reports create development plans.I am a people builder/developer.I provide feedback focused on professional growth.I help people learn, improve, and change. |
| Interpersonal Intelligence | <ul style="list-style-type: none">I take responsibility for my part of relationship problems.In a conflict, I accurately restate the opinions of others.I listen openly to criticism and ask questions to further understand.I directly address issues that get in the way of team performance. I display a high degree of skill in resolving conflict. |

Self-Awareness

| | |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Selfless Leader | <ul style="list-style-type: none">I am relatively uninterested in personal credit.I lead in ways that others say, 'we did it ourselves.'I act with humility.I get the job done with no need to attract attention to myself.I take forthright action without needing recognition. |
| Balance | <ul style="list-style-type: none">I balance work and personal life.I find enough time for personal reflection. |
| Composure | <ul style="list-style-type: none">I am composed under pressure.I am a calming influence in difficult situations.I handle stress and pressure very well. |
| Personal Learner | <ul style="list-style-type: none">I learn from mistakes.I personally search for meaning.I investigate the deeper reality that lies behind events/circumstances.I examine the assumptions that lay behind my actions. |

Authenticity

| | |
|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Integrity | <ul style="list-style-type: none">I exhibit personal behavior consistent with my values.I hold to my values during good and bad times.I lead in a manner that is completely aligned with my values. |
| Courageous Authenticity | <ul style="list-style-type: none">I surface the issues others are reluctant to talk about.I speak directly even on controversial issues.I am courageous in meetings. |

THE LEADERSHIP CIRCLE PROFILE RESULTS

Creative Dimensions (Continued)

| Noel | | | | | | | |
|--------------------------|------|------------|-------------|------|-------|----------------|-------|
| 2/13/2012 | Self | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
| | 1 | 10 | 0 | 0 | 1 | 6 | 3 |
| Systems Awareness | 37 % | 18 % | - | - | - | 8 % | 71 % |
| Average Response | 3.62 | 3.56 | - | - | - | 3.22 | 4.16 |
| Community Concern | 65 % | 24 % | - | - | - | 10 % | 61 % |
| Average Response | 3.92 | 3.53 | - | - | - | 3.17 | 4.06 |
| Sustainable Productivity | 66 % | 23 % | - | - | - | 12 % | 76 % |
| Average Response | 4.00 | 3.70 | - | - | - | 3.44 | 4.28 |
| Systems Thinker | 6 % | 12 % | - | - | - | 6 % | 68 % |
| Average Response | 2.81 | 3.35 | - | - | - | 2.98 | 4.08 |
| Achieving | 57 % | 9 % | - | - | - | 5 % | 58 % |
| Average Response | 4.00 | 3.59 | - | - | - | 3.30 | 4.23 |
| Strategic Focus | 65 % | 10 % | - | - | - | 5 % | 60 % |
| Average Response | 4.05 | 3.56 | - | - | - | 3.30 | 4.20 |
| Purposeful & Visionary | 60 % | 9 % | - | - | - | 4 % | 59 % |
| Average Response | 4.00 | 3.47 | - | - | - | 3.11 | 4.22 |
| Achieves Results | 23 % | 11 % | - | - | - | 5 % | 44 % |
| Average Response | 3.86 | 3.83 | - | - | - | 3.59 | 4.28 |
| Decisiveness | 50 % | 10 % | - | - | - | 6 % | 57 % |
| Average Response | 4.02 | 3.62 | - | - | - | 3.34 | 4.28 |

Questions Related to Each Dimension

Creative Dimensions (Continued)

Systems Awareness

| | |
|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Community Concern | <ul style="list-style-type: none">I create vision that goes beyond the organization to include making a positive impact on the world.I attend to the long-term impact of strategic decisions on the community.I balance community welfare with short-term profitability.I live an ethic of service to others and the world.I stress the role of the organization as corporate citizen. |
| Sustainable Productivity | <ul style="list-style-type: none">I balance 'bottom line' results with other organizational goals.I allocate resources appropriately so as not to use people up.I balance short-term results with long-term organizational health. |
| Systems Thinker | <ul style="list-style-type: none">I reduce activities that waste resources.I redesign the system to solve multiple problems simultaneously.I evolve organizational systems until they produce envisioned results. |

Achieving

| | |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Strategic Focus | <ul style="list-style-type: none">I see the integration between all parts of the system.I accurately anticipate future consequences to current action.I focus in quickly on the key issues.I have a firm grasp of the market place dynamics.I provide strategic direction that is thoroughly thought through.I am a gifted strategist.I integrate multiple streams of information into a coherent strategy.I establish a strategic direction that helps the organization to thrive.I stay abreast of trends in the external environment that could impact the business currently and in the future. |
| Purposeful & Visionary | <ul style="list-style-type: none">I am a good role model for the vision I espouse.I live and work with a deep sense of purpose.I communicate a compelling vision.I inspire others with vision.I provide strategic vision for the organization.I articulate a vision that creates alignment within the organization. |
| Achieves Results | <ul style="list-style-type: none">I am quick to seize opportunities upon noticing them.I pursue results with drive and energy.I am proficient at achieving high quality results on key initiatives.I strive for continuous improvement. |
| Decisiveness | <ul style="list-style-type: none">I am an efficient decision maker.I make the tough decisions when required.I make decisions in a timely manner. |

THE LEADERSHIP CIRCLE PROFILE RESULTS

Reactive Dimensions

| Noel | Reactive Dimensions | | | | | | |
|---------------------|---------------------|------------|-------------|------|-------|----------------|-------|
| | Self | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
| Controlling | 15 % | 49 % | - | - | - | 41 % | 59 % |
| Average Response | 2.09 | 2.38 | - | - | - | 2.30 | 2.44 |
| Perfect | 76 % | 38 % | - | - | - | 15 % | 85 % |
| Average Response | 4.03 | 3.13 | - | - | - | 2.75 | 3.89 |
| Driven | 83 % | 61 % | - | - | - | 29 % | 90 % |
| Average Response | 4.22 | 3.16 | - | - | - | 2.67 | 3.98 |
| Ambition | 77 % | 75 % | - | - | - | 45 % | 94 % |
| Average Response | 3.41 | 3.07 | - | - | - | 2.70 | 3.75 |
| Autocratic | 3 % | 37 % | - | - | - | 45 % | 25 % |
| Average Response | 1.35 | 2.02 | - | - | - | 2.11 | 1.73 |
| Protecting | 10 % | 54 % | - | - | - | 51 % | 68 % |
| Average Response | 1.57 | 1.92 | - | - | - | 1.85 | 2.00 |
| Arrogance | 13 % | 59 % | - | - | - | 66 % | 46 % |
| Average Response | 1.33 | 1.85 | - | - | - | 1.99 | 1.50 |
| Critical | 71 % | 48 % | - | - | - | 40 % | 62 % |
| Average Response | 2.58 | 1.82 | - | - | - | 1.67 | 1.87 |
| Distance | 3 % | 57 % | - | - | - | 50 % | 89 % |
| Average Response | 1.00 | 2.06 | - | - | - | 1.92 | 2.70 |
| Complying | 13 % | 95 % | - | - | - | 92 % | 86 % |
| Average Response | 1.86 | 2.69 | - | - | - | 2.69 | 2.56 |
| Passive | 3 % | 85 % | - | - | - | 91 % | 28 % |
| Average Response | 1.00 | 2.17 | - | - | - | 2.40 | 1.41 |
| Belonging | 57 % | 95 % | - | - | - | 85 % | 97 % |
| Average Response | 2.67 | 3.02 | - | - | - | 2.85 | 3.39 |
| Pleasing | 51 % | 94 % | - | - | - | 90 % | 88 % |
| Average Response | 3.00 | 3.29 | - | - | - | 3.30 | 3.28 |
| Conservative | 12 % | 52 % | - | - | - | 33 % | 76 % |
| Average Response | 2.41 | 3.36 | - | - | - | 3.17 | 3.66 |

Questions Related to Each Dimension

Reactive Dimensions

Controlling

Perfect

- I believe average is definitely not good enough.
- I need to perform flawlessly.
- I expect extremely high standards of others.
- I am a perfectionist.
- I try to do everything perfectly well.
- I need to excel in every situation.
- I am critical of myself when things don't go as well as expected.

Driven

- I try too hard to be the best at everything I take on.
- I drive myself excessively hard.
- I push myself too hard.
- I am a workaholic.

Ambition

- I believe winning is what really matters.
- I believe to feel good, one must constantly move up.
- I am aggressive.
- I am excessively ambitious.

Autocratic

- I tend to control others.
- I have to get my own way.
- I dictate rather than influence what others do. I am domineering.
- I pursue results at the expense of people.

Protecting

Arrogance

- I am self-centered.
- I am arrogant.
- I have too big of an ego.

Critical

- I am critical.
- I hurt people's feelings.
- I put people down.
- I am sarcastic and/or cynical.

Distance

- I am emotionally distant.
- I am hard to get to know.
- I am aloof.
- I remain standoffish.

Complying

Passive

- I am passive.
- I lack passion.
- I am wishy-washy in decision making.
- I lack drive.

Belonging

- I adopt others' points of view so as not to disappoint them.
- I try to please others by going along to get along.
- I work too hard for others' acceptance.
- I am overly conservative.
- I try too hard to conform to the group's rules/norms.
- I play it too safe.

Pleasing

- I worry about others' judgment.
- I need the approval of others.
- I need to be accepted by others.
- I need to be admired by others.

Conservative

- I am conservative.
- I conform to rules.
- I follow conventional ways of doing things.

Sorted by Self Percentile

| | Self Percentile | Evaluator Percentile |
|----------------------------------|--------------------|-------------------------|
| Dimensions | | |
| Caring Connection | 87% | 40% |
| Courageous Authenticity | 86% | 12% |
| Balance | 83% | 73% |
| Driven | 83% | 61% |
| Ambition | 77% | 75% |
| Perfect | 76% | 38% |
| Composure | 74% | 61% |
| Critical | 71% | 48% |
| Sustainable Productivity | 66% | 23% |
| Strategic Focus | 65% | 10% |
| Community Concern | 65% | 24% |
| Selfless Leader | 64% | 21% |
| Personal Learner | 64% | 25% |
| Interpersonal Intelligence | 64% | 30% |
| Purposeful & Visionary | 60% | 9% |
| Belonging | 57% | 95% |
| Collaborator | 54% | 33% |
| Pleasing | 51% | 94% |
| Decisiveness | 50% | 10% |
| Integrity | 49% | 16% |
| Fosters Team Play | 48% | 26% |
| Achieves Results | 23% | 11% |
| Mentoring & Developing | 16% | 15% |
| Arrogance | 13% | 59% |
| Conservative | 12% | 52% |
| Systems Thinker | 6% | 12% |
| Autocratic | 3% | 37% |
| Passive | 3% | 85% |
| Distance | 3% | 57% |
| Summary Dimensions | | |
| Self-Awareness | 79% | 43% |
| Authenticity | 74% | 11% |
| Achieving | 57% | 9% |
| Relating | 54% | 27% |
| Systems Awareness | 37% | 18% |
| Controlling | 15% | 49% |
| Complying | 13% | 95% |
| Protecting | 10% | 54% |
| Summary Measures | | |
| Leadership Potential Utilization | 93% | 19% |
| Relationship-Task Balance | 92% | 22% |
| Reactive-Creative Scale | 87% | 21% |
| Leadership Effectiveness | 77% | 21% |

Sorted by Evaluator Percentile

| | Self Percentile | Evaluator Percentile |
|----------------------------------|--------------------|-------------------------|
| Dimensions | | |
| Belonging | 57% | 95% |
| Pleasing | 51% | 94% |
| Passive | 3% | 85% |
| Ambition | 77% | 75% |
| Balance | 83% | 73% |
| Composure | 74% | 61% |
| Driven | 83% | 61% |
| Arrogance | 13% | 59% |
| Distance | 3% | 57% |
| Conservative | 12% | 52% |
| Critical | 71% | 48% |
| Caring Connection | 87% | 40% |
| Perfect | 76% | 38% |
| Autocratic | 3% | 37% |
| Collaborator | 54% | 33% |
| Interpersonal Intelligence | 64% | 30% |
| Fosters Team Play | 48% | 26% |
| Personal Learner | 64% | 25% |
| Community Concern | 65% | 24% |
| Sustainable Productivity | 66% | 23% |
| Selfless Leader | 64% | 21% |
| Integrity | 49% | 16% |
| Mentoring & Developing | 16% | 15% |
| Courageous Authenticity | 86% | 12% |
| Systems Thinker | 6% | 12% |
| Achieves Results | 23% | 11% |
| Decisiveness | 50% | 10% |
| Strategic Focus | 65% | 10% |
| Purposeful & Visionary | 60% | 9% |
| Summary Dimensions | | |
| Complying | 13% | 95% |
| Protecting | 10% | 54% |
| Controlling | 15% | 49% |
| Self-Awareness | 79% | 43% |
| Relating | 54% | 27% |
| Systems Awareness | 37% | 18% |
| Authenticity | 74% | 11% |
| Achieving | 57% | 9% |
| Summary Measures | | |
| Relationship-Task Balance | 92% | 22% |
| Reactive-Creative Scale | 87% | 21% |
| Leadership Effectiveness | 77% | 21% |
| Leadership Potential Utilization | 93% | 19% |

Feedback Comments

What should he/she stop doing?

Nothing

He should stop getting involved with the small detail of issues. This can become very derailing.

- Focusing on the detail. However set and drive high level strategies
- Dealing directly with departmental staff on issues without informing the Manager. The Manager is in a position to elicit accurately what the need is and decide on the best way and person to address it
- Not sure, but perhaps being too overly cautious about sharing certain events or commitments which could impact the manager/team/information/our positioning. Be candid; together we can make it a very successful/ impactful event/information piece/etc.

He should not be afraid or overly concerned what other people especially his peers would think of him if he takes a clear stand.

He should have more faith in himself and be able to take criticism as a lesson to learn and not a personal attack.

Feedback Comments

What should he/she start doing?

Communicating more, not be afraid of stepping on people's toes or taking chances.

Noel should rely more on the expertise /experience of his team. A clear vision and strategy should be set for HR that involves all the team members. He should foster a culture of learning from one another and allowing himself and the rest to make mistakes and constructively learn from them.

Focus on overall strategic HR strategy

Work through the department manager for information/assistance

Share information/events/presentations, so as to be in a better position to support where needed. Not sure if it's not important to share but believe it creates a more open work environment and an awareness of what's happening.

Do more to focus the HR Management team in line with a clear collective goal.

Work on the communication of business strategic information impacting on the various departments.

Do more short personal discussions with direct reports

Get to grips with some hindering factors/challenges by getting involved

Give more strategic direction

Noel, Sometimes we (HR) lack direction and I need the rebel in you to not conform to the Company way and start establishing a different way for those that needs to take the business into the next decade.

Feedback Comments

What should he/she keep doing?

Noel, personally I feel that my company experience have improved 100 fold since you have arrived. You provided me with the space to be myself. Your calm under pressure and your (sometimes I think blind) faith in us is liberating. Thank you!!!

Being involved in what I do, expressing a genuine interest.
Help creating a platform for me to be effective

Keep engaging in a personal way at all levels Keep
at open and frank discussions

Continue liaising with other executives to position the role of HR and the benefits of including HR management in future decision making.

- Retain good calming composure
- Sometimes unknowingly or by way of conversation address key touch points (ends up being good discussion) - Generally liked by people (chatty, happy, approachable)
- Good public image
- Realistic about what we should focus on
- Supportive

Noel should keep on allowing the team the space to make their own decisions. He has the ability to connect with people on all levels of the organisation and should keep on doing so. His unruffled demeanor in conflict situations should remain; it has a calming effect on the people around him.

Self development

