

THE LEADERSHIP CIRCLE PROFILE

CORRELATIONS TO BUSINESS PERFORMANCE INDEX

PERFORMANCE CORRELATIONS	Business Performance Index	Leadership Effectiveness	Relating	Self-Awareness	Authenticity	Systems Awareness	Achieving	Controlling	Protecting	Complying
Business Performance Index	1	0.612	0.496	0.475	0.504	0.574	0.614	-0.212	-0.314	-0.400
Leadership Effectiveness	0.612	1	0.853	0.764	0.779	0.840	0.905	-0.408	-0.560	-0.631
Relating	0.496	0.853	1	0.870	0.719	0.795	0.758	-0.642	-0.750	-0.441
Self-Awareness	0.475	0.764	0.870	1	0.645	0.734	0.661	-0.740	-0.744	-0.359
Authenticity	0.504	0.779	0.719	0.645	1	0.777	0.862	-0.234	-0.377	-0.720
Systems Awareness	0.574	0.840	0.795	0.734	0.777	1	0.883	-0.401	-0.507	-0.604
Achieving	0.614	0.905	0.758	0.661	0.862	0.883	1	-0.244	-0.413	-0.751
Controlling	-0.212	-0.408	-0.642	-0.740	-0.234	-0.401	-0.244	1	0.826	0.090
Protecting	-0.314	-0.560	-0.750	-0.744	-0.377	-0.507	-0.413	0.826	1	0.228
Complying	-0.400	-0.631	-0.441	-0.359	-0.720	-0.604	-0.751	0.090	0.228	1
Number of Observations	486	1,863	2,746	2,746	2,746	2,249	2,746	2,746	2,746	2,746

LEADERSHIP EFFECTIVENESS SCALE

I am satisfied with the quality of leadership that he/she provides.
 He/she is the kind of leader that others should aspire to become.
 He/she is an example of an ideal leader.
 His/her leadership helps this organization to thrive.
 Overall, he/she provides very effective leadership.

Scale Alpha: 0.94

one

Sales / Revenue
Growth

two

Market Share

three

Profitability /
ROA

four

Quality of
Products &
Services

five

New Product
Development

six

Overall
Performance

