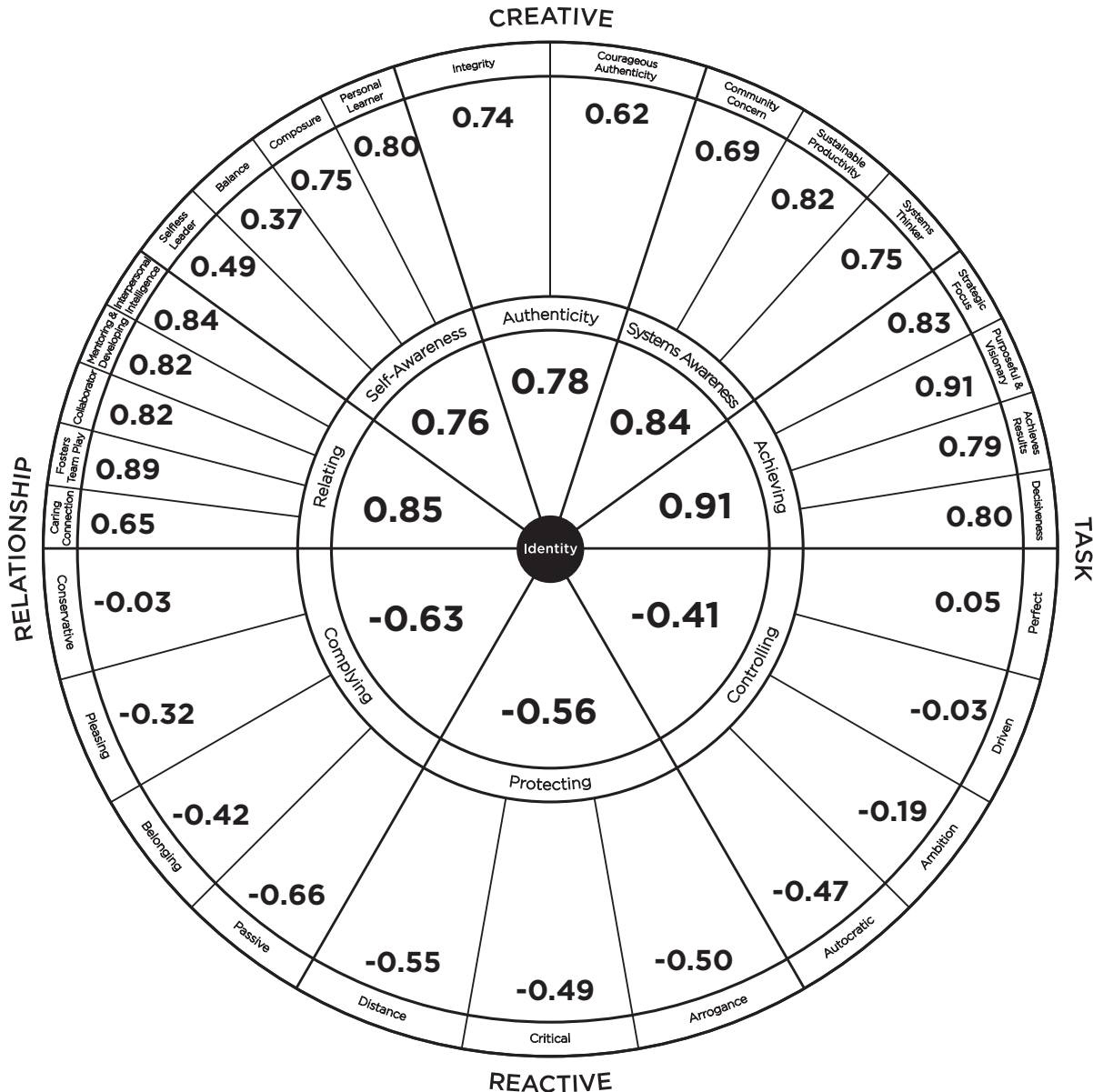# THE LEADERSHIP CIRCLE PROFILE™
Correlations to Leadership Effectiveness

LEADERSHIP EFFECTIVENESS SCALE QUESTIONS

- ✓ I am satisfied with the quality of leadership that this leader provides.
- ✓ This leader is the kind of leader that others should aspire to become.
- ✓ This leader is an example of an ideal leader.
- ✓ This leader's leadership helps this organization to thrive.
- ✓ Overall, this leader provides very effective leadership.

LEADERSHIP CIRCLE®

THE LEADERSHIP CIRCLE PROFILE™
Correlations to Business Performance Index

PERFORMANCE CORRELATIONS*	Business Performance Index	Leadership Effectiveness Scale	Relating	Self-Awareness	Authenticity	Systems Awareness	Achieving	Controlling	Protecting	Complying
Business Performance Index	1	0.61	0.50	0.48	0.50	0.57	0.61	-0.21	-0.31	-0.40
Leadership Effectiveness	0.61	1	0.85	0.76	0.78	0.84	0.91	-0.41	-0.56	-0.63
Relating	0.50	0.85	1	0.87	0.72	0.80	0.76	-0.64	-0.75	-0.44
Self-Awareness	0.48	0.76	0.87	1	0.66	0.73	0.66	-0.74	-0.74	-0.36
Authenticity	0.50	0.78	0.72	0.66	1	0.78	0.86	-0.23	-0.38	-0.72
Systems Awareness	0.57	0.84	0.80	0.73	0.78	1	0.88	-0.40	-0.51	-0.61
Achieving	0.61	0.91	0.76	0.66	0.86	0.88	1	-0.24	-0.41	-0.75
Controlling	-0.21	-0.41	-0.64	-0.74	-0.23	-0.40	-0.24	1	0.83	0.09
Protecting	-0.31	-0.56	-0.75	-0.74	-0.38	-0.51	-0.41	0.83	1	0.23
Complying	-0.40	-0.63	-0.44	-0.36	-0.72	-0.61	-0.75	0.09	0.23	1
Number of Observations	486	1,863	2,746	2,746	2,746	2,249	2,746	2,746	2,746	2,746

* 0.4 or more is noteworthy | 0.6 or more is strong

Scale Alpha: 0.94

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ONE	TWO	THREE
Sales/Revenue Growth	Market Share	Profitabilitly/ROA

FOUR	FIVE	SIX
Quality of Products & Services	New Product Development	Overall Performance